



From the Challenge to the Solution

CHOOSE BIZTEC

INTRODUCTION

Blue Ridge Mountain Gas Solutions (BRMGS), a natural gas provider in West Virginia, operates and maintains over 7,500 miles of pipelines to support 185,000+ customers. With such a vast area to cover and population to serve, ensuring the safety and reliability of their operations is paramount. This includes their IT infrastructure and cyber security measures, which were recently found to be outdated, exposing them to risks such as:



Increased cyber threats targeting critical infrastructure



Lack of 24/7 IT support, leading to extended downtime



Aging network and endpoint security vulnerabilities



Compliance concerns with industry regulations

THE NEED

To combat these challenges, the company needed a reliable IT partner to provide proactive security measures, quality customer support, and a long-term service agreement to enhance efficiency and security. Soon after, they turned to Biztec.

RECOMMENDED SOLUTIONS

Based on the risks and vulnerabilities, Biztec's team recommended BRMGS implement a customized managed IT solution, including services like:

Advanced Cyber Security Protection

- Deploy next-gen firewall solutions and endpoint security.

Network Optimization & Monitoring

- Improve data flow and performance for their entire IT infrastructure.

Regulatory Compliance Support

- Ensure full compliance with federal and state utility regulations.

Business Continuity & Disaster Recovery

- Implement secure cloud backups and failover systems for data protection.

THE RESULT

98% uptime achieved through proactive IT monitoring and maintenance.

20% cost savings by consolidating IT and security services under a single agreement.

78% reduction in cyber threats was achieved through advanced threat detection and firewall implementation.

100% of regulatory compliance met, avoiding potential fines and penalties.

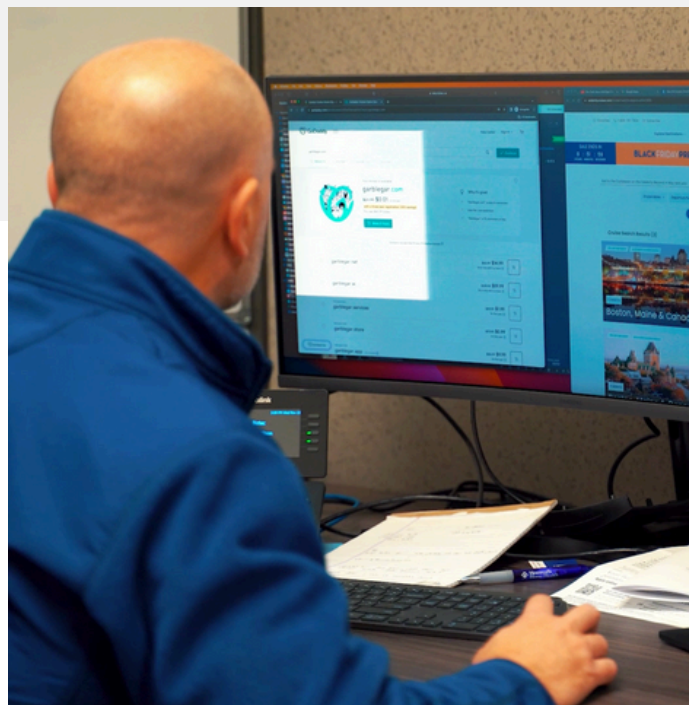
"Our mission is to provide exceptional service, deliver high-quality and secure IT systems, and implement solutions that allow our clients to advance their business goals."

Joe Sams

PRESIDENT & CEO
BIZTEC

About Biztec

Our tagline is “*Business Driving Technology*” because our approach to technology solutions is customer-centric. We believe that technology should be a powerful tool that empowers businesses, large and small, to reach their full potential. By aligning our services with the unique goals and challenges of each client, we ensure that our solutions drive efficiency, innovation and growth.



OUR CORE SERVICES



Managed IT Services



Co-Managed IT Services



Cyber Security



Fundamental Subscriptions



Reactive IT Services



Physical Security



VOIP Solutions



CIO Services



Custom Projects



Marketing Services

Tailored to You

At Biztec, we understand that every business and organization has their own distinct requirements and challenges when it comes to innovation. As a result, we tailor our solutions to every client because a “one size fits all” solution doesn’t fit in with the fast-paced and diverse world of modern business and technology.

“...After over a year of working with Biztec I can confidently say that their customer service is unmatched. The way Biztec responds to our needs truly feels like a partnership. Their employees are kind, considerate, and efficient. I would recommend Biztec without hesitation!”

Angela Brunicardi-Doss

CHIEF PUBLIC DEFENDER, THE FOURTH CIRCUIT
PUBLIC DEFENDERS OF WOOD & WIRT COUNTIES